

# Malte Lierl

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<b>EDUCATION</b>	<i>Ph.D. Political Science</i> , Yale University	2015
	<i>M.A. Statistics</i> , Yale University	2013
	<i>M.Phil. Political Science</i> , Yale University	2013
	<i>M.A. Economics</i> , Syracuse University	2007
	<i>M.A.I.R.</i> , Syracuse University (Maxwell School)	2007
	<i>B.A. International Relations</i> , Technische Universität Dresden	2005

<b>ACADEMIC POSITIONS</b>	<i>Research Fellow</i> , German Institute for Global and Area Studies (from 11/2017)
	<i>Postdoctoral Associate</i> , Yale University, MacMillan Center for International and Area Studies (2015-17)
	<i>Lecturer</i> , Yale University, Department of Political Science (2015-17)
	<i>Academic Associate Director</i> , Yale Africa Initiative (2015-17)

## RESEARCH PAPERS

### Published & forthcoming:

Social Sanctions and Informal Accountability: Evidence from a Laboratory Experiment, *Journal of Theoretical Politics*, 28 (1), 74-104, doi:10.1177/0951629815586885. <http://jtp.sagepub.com/content/28/1/74>

Performance Information and Voting Behavior in Burkina Faso's Municipal Elections: Separating the Effects of Information Content and Information Delivery, in: Dunning et al. (forthcoming). *Information and Accountability: A New Method for Cumulative Learning*, Cambridge University Press. (with Marcus Holmlund).

### Working papers & submitted manuscripts:

Elections and Embezzlement: Experimental Evidence from Burkina Faso, *World Bank Policy Research Working Paper*, No. 8067. <http://documents.worldbank.org/curated/en/188921495025751605/pdf/WPS8067.pdf>  
Pre-analysis plan: <http://egap.org/registration/1246>

Cooperation under the risk of capture: Why citizens pay taxes that can be embezzled. [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=2831139](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2831139)

What Motivates Village Leaders to Refrain from Embezzlement? [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=2727329](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2727329)

Social Incentives and Free Riding: Experimental Evidence from Tanzanian Villages. <http://www.maltelierl.info/files/Lierl2014b.pdf>

Altruism, Not Reciprocity, Explains Cooperation Between Spouses in Poverty-Afflicted Households.

Alternative Identification Strategies for Causal Mediation Effects.

### Papers in progress:

Why Information Campaigns Fail to Increase Electoral Accountability: Could Ambiguity Aversion Play a Role? (with Marcus Holmlund). [Continued →]

Citizens at the Council: A Field Experiment on Citizen Observers in Burkina Faso (with Marcus Holmlund).

Pre-analysis plan: <https://www.socialscienceregistry.org/trials/1283>

Candidate Differentiation and Voters' Demand for Information (with David Ifkovits and Marcus Holmlund).

Pre-analysis plan: <http://egap.org/registration/1279>

Does First-Hand Experience with Political Processes Increase Performance-Based Voting? (with Marcus Holmlund).

Pre-analysis plan: <http://egap.org/registration/1617>

## ONGOING PROJECTS

**“Giving community-based organizations a stake in local government performance”**: Policy experiment in Burkina Faso, testing whether community-based organizations can be incentivized to lobby for better municipal services (with Marcus Holmlund, 2015-2019). *Finalist for ESRC grant 2017*.

**“Municipal performance scorecards”**: Policy experiment in Burkina Faso, testing if external monitoring, combined with internal assignment of responsibilities increases municipal government performance relative to national targets for municipal service delivery (with Marcus Holmlund, 2015-2018).

**[BOOK PROJECT] “Informal Governance: Enforcement and Accountability under Weak Institutions”**: How is informal taxation sustained, if there is little coercive capacity and little trust that contributions are managed well?

## RESEARCH GRANTS (AS P.I.)

<i>EGAP Metaketa Initiative</i> , Experiments on Governance and Politics, \$150,000 (with Marcus Holmlund)	2015-2017
<i>Research Support Grant (RSB)</i> , World Bank, \$30,000 (with Marcus Holmlund)	2014-2016
<i>Knowledge for Change Grant</i> , World Bank, \$125,000 (with Marcus Holmlund and Vincenzo di Maro)	2013-2016
<i>Innovation Challenge Fund</i> , World Bank, \$50,000 (with Marcus Holmlund)	2013-2014
<i>MacMillan International Dissertation Research Fellowship</i> , Yale University (MacMillan Center for International and Area Studies), \$15,000	2013-2014
<i>Leitner Research Grant</i> , Yale University, \$15,000	2013
<i>ISPS Field Experiments Initiative</i> , Yale University, \$5,000	2013
<i>Behavioral Economics Research Grant</i> , Russell Sage Foundation, \$7,250	2012-2013
<i>Leitner Summer Research Grant</i> , Yale University, \$4,000	2011

## AWARDS & FELLOWSHIPS

Finalist, <i>Ronald H. Coase Dissertation Award</i> , Society for Institutional and Organizational Economics	2016
<i>John Hay Whitney Fellowship</i> , Yale University	2013-2014
<i>Falk Fellowship</i> , Yale University	2010-2011
<i>Haniel Foundation Fellowship</i> , Haniel Foundation	2006-2007
<i>Fulbright Scholarship</i> , Fulbright Commission/IIE	2005-2006
<i>Haniel Foundation GoEast Scholarship</i> , Haniel Foundation	2004-2005
<i>National Merit Scholarship</i> , Studienstiftung des deutschen Volkes	2003-2007

## TEACHING PROFILE

### Teaching Interests:

- Political Economy, Development Economics, Comparative Politics, or African Politics
- Governance in Developing Countries, Policy Experimentation and Innovation

- Statistical methods at all levels, Experimental Research, Behavioral Field Research, Data Collection and Measurement in the Social Sciences
- Mentoring graduate and undergraduate student research.

**Independent teaching at Yale:**

- PLSC 413/AFST 513/GLBL 516 “Governance in Africa”, Spring 2016 & 2017  
Syllabus: <http://goo.gl/uE3z5m>
- Supervision of senior theses in political science

**Teaching fellow/section leader:**

- PLSC 500 Quantitative Methods (PhD-track), Teaching Fellow, Prof. Dan Butler
- PLSC 342 Cause & Effect: Research Design in the Social Sciences (undergraduate/masters), Teaching Fellow, Prof. Thad Dunning (2 lab sections/week, supervision of student research projects, guest lecture).  
Evaluations: <http://goo.gl/2J7XLU>
- PLSC 203b Inequality and American Democracy (undergraduate), Teaching Fellow, Prof. Jacob Hacker (1 section/week and writing instruction).  
Evaluations: <http://goo.gl/W7jQYs>

**Trainings delivered to policy makers:**

- Designed and delivered 1-day workshops on policy experimentation for the Ministries of Territorial Administration and Decentralization in Guinea (2010) and Burkina Faso (2013).
- Served as instructor/facilitator at World Bank workshops on evidence-based policy making in Asmara (2008), Addis (2009), Dubai (2010), Dakar (2011) and other occasions.

<b>DEPARTMENT &amp; UNIVERSITY SERVICE</b>	<i>Academic Associate Director</i> , Yale Africa Initiative	2015-2017
	<i>Co-Organizer</i> , “Sino-African Development Cooperation: New Trends and Challenges”, joint conference with Peking University	November 2017
	<i>Lead Organizer</i> , “Africa-China Relations: Balance, Growth and a Sustainable Future”, joint conference with Lagos Business School	March 2016
	<i>Co-Organizer</i> , “Research and Innovation in Governance”, Nairobi	June 2014
	<i>Co-Organizer</i> , “Researchers and Practitioners: Collaboration for Good Governance”, Yale University	April 2013
	<i>Coordinator</i> , ISPS Experiments Workshop (3 semesters)	2010-2011

<b>SELECTED PROFESSIONAL EXPERIENCE</b>	<i>World Bank</i> , Washington DC	2013-2017
	Consultant for the Africa Public Sector Unit (AFTP4) and the Development Impact Evaluation Unit (DECIE)	
	<ul style="list-style-type: none"> <li>• Principal investigator for a program of policy experiments on municipal-level governance in Burkina Faso</li> <li>• Initiated and supervised the development of a low-cost, scalable performance rating system for municipal governments in Burkina Faso</li> </ul>	

	<i>World Bank</i> , Washington DC	2007-2009
	Junior Professional Associate with the Africa Impact Evaluation Initiative (AFTRL)	
	<ul style="list-style-type: none"> <li>• Designed randomized controlled trials in collaboration with government clients</li> </ul>	

	<i>United Nations Conference on Trade and Development (UNCTAD)</i> , Geneva	2006
	Intern at the Services Infrastructure for Trade Efficiency (SITE) Division	

<b>FIELD RESEARCH</b>	Tanzania (village governance), Burkina Faso (municipal governance, electoral behavior), Guinea (local governance), D.R. Congo (ex-combatant reintegration).
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**OTHER SKILLS****Programming:** R, Stata, LaTeX, zTree, OpenDataKit**Languages:** native German, advanced French and Russian, passive Dutch**INVITED TALKS**

University of Heidelberg, Economics + Politics Seminar	June 2017
UCLA, Luskin School of Public Affairs	December 2015
Boston University, Department of Political Science	November 2015
Wageningen University, Development Economics Group	February 2015
Georgetown University, School of Foreign Service	January 2015
New York University, Department of Politics	October 2014
World Bank, DECIE Research Seminar	August 2014
Wageningen University, Development Economics Seminar	July 2014
Research on Poverty Alleviation (REPOA), Dar-es-Salaam	April 2013
Radboud University, NiCE & Discon Research Seminar	November 2011

**PARTICIPATION IN RESEARCH SYMPOSIA**

Harvard University, Community Participation, Social Ties and the Quality of Primary Health Care Providers in Tunisia	April 2016
Research and Innovation in Governance, Nairobi	June 2014
Yale University, Grand & Petty Corruption in Developing States	May 2014
Columbia University, CSDS Social Impact Evaluation Workshop	April 2010

**CONFERENCE & WORKSHOP PRESENTER**

African Studies Association, Washington DC (paper)	December 2016
CAPERS, Columbia University (paper)	November 2016
APSA Annual Meeting, Philadelphia (paper & panel chair)	September 2016
EPSA Annual Conference, Brussels (paper, panel chair & discussant)	June 2016
SIOE Annual Conference, Paris (paper)	June 2016
MPSA Annual Meeting, Chicago (paper, panel chair & discussant)	April 2016
CESS Experimental Political Science Conference, NYU (paper)	February 2016
Boston-area WGAPE meeting (discussant)	December 2015
APSA Annual Meeting, San Francisco (paper)	September 2015
WGAPE Spring Meeting, Brown University (paper)	May 2015
MPSA Annual Meeting, Chicago (paper & panel chair)	April 2015
APSA Annual Meeting, Washington DC (paper)	August 2014
NEWEPS, University of Pennsylvania (paper)	April 2014
MPSA Annual Meeting, Chicago (paper)	April 2014
CESS Experimental Political Science Conference, NYU (poster)	March 2014
Polmeth XXIX, UNC Chapel Hill (poster)	July 2012
APSA Annual Meeting, Seattle (poster)	August 2011
Polmeth XXVIII, Princeton University (poster)	July 2011

**SEMINARS AT YALE**

Yale University, African Studies Brown Bag Seminar	November 2016
Yale University, Comparative Politics Workshop	October 2016
Yale University, Development Economics Lunch	April 2015
Yale University, Leitner Political Economy Seminar	September 2014
Yale University, Leitner Graduate Student Workshop	February 2014
Yale University, Comparative Politics Workshop	April 2013
Yale University, ISPS Experiments Workshop	February 2012
Yale University, Leitner Graduate Student Workshop	December 2011
Yale University, ISPS Experiments Workshop	January 2011
Yale University, ISPS Experiments Workshop	April 2010
Yale University, ISPS Experiments Workshop	April 2010

**REVIEWER***Journal of Politics, European Economic Review, European Political Science Review*

**ACADEMIC  
REFERENCES**

**Thad Dunning** (dissertation advisor)  
Robson Professor of Political Science  
Director, Center on the Politics of Development  
University of California at Berkeley  
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**Gregory Huber** (dissertation co-advisor)  
Professor, Department of Political Science  
Yale University  
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**Ian Shapiro** (director of the MacMillan Center at Yale)  
Sterling Professor of Political Science  
Henry R. Luce Director, MacMillan Center for International and Area Studies  
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**Katharine Baldwin** (colleague, expert in African politics)  
Assistant Professor, Department of Political Science  
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**Delia Baldassarri** (expert in behavioral social science)  
Associate Professor, Department of Sociology  
Affiliated Associate Professor, Stern School of Business  
New York University  
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